



# Roaring Brook News

## ENGINEERING A BETTER FUTURE

Spring 2007

---

### Claims Conference and Insurance Services Expo

#### *Property Loss Research Bureau*

March 18-21, 2007

#### *Engineering Services for the Insurance Industry*



- **Failure Analyses**
- **Expert Testimonies**
- **Preparation of Graphical Exhibits and Drawings**
- **Geotechnical Services for sinkhole claims**
- **Determination of Causation (wind, water, structural loadings, etc.)**
- **Litigation Support and Assistance with Negotiations**

---

As a provider of services to the insurance industry, **Roaring Brook Consultants, Inc.** participated in the Claims Conference and Insurance Services Expo that was held in March in Orlando, Florida. The Expo was sponsored by the Property Loss Research Bureau (PLRB), a not-for-profit, national association at the leading edge of claims information. Formed in 1947, the PLRB has a history of membership growth and an expanding national reputation. Over 800 insurance companies are members, accounting for more than 60% of direct written premiums for property insurance in the United States.

Roaring Brook Consultants, Inc. was proud to be able to participate in the Expo and to introduce our key services to those in the insurance industry who require our expertise. We enjoyed

the opportunity to meet with all of you, both new and long term friends. We appreciate the interest you showed in our insurance related services. We are committed to staying connected to the PLRB and its vast industry resources and expertise. Look for us in Boston on April 14-15, 2008 at the next PLRB conference.

*Roaring Brook Consultants is a multi-disciplinary engineering firm that can assist the insurance industry with our expertise and experience in a wide scope of services.*

---

## ENGINEERING A BETTER FUTURE

[www.roaringbrook.com](http://www.roaringbrook.com)

Copyright Roaring Brook Consultants, Inc. All rights reserved.



# Roaring Brook News

## ENGINEERING A BETTER FUTURE

---

### ❖ *Terra Solutions, LLC* *New England Products Trade Show*



In our ongoing effort to bring our products and services to the retail industry, Terra Solutions participated in the annual New England Products trade show held in Portland, ME on March 16th through the 18th. It was an opportunity to introduce our odor control products, Kappauno and Deo Plus, and to meet with other vendors in the New England area. It was a great chance to view the variety and ingenuity that New England has to offer. We anticipate the benefits to carry through in the months to come.

To learn more about Kappauno and Deo Plus, log into our web site [www.terrasolutions.net](http://www.terrasolutions.net) and see what we can offer. We're always willing to give on site demonstrations of our natural odor control products for those who would like to learn more about them. If you would be interested in more information, contact Scott by email at [scott@terrasolutions.net](mailto:scott@terrasolutions.net) or call 877-722-2643 to discuss how we can help you.

### ❖ *Rigging Safety Courses*

Roaring Brook Consultants, Inc. continues to offer rigging safety courses throughout the year in New England and Florida to facilitate your company's need to address safety concerns associated with personnel involved in rigging. For those who cannot make it to the regularly scheduled, 4-hour course, we can offer courses at your place of business. Our certified rigging instructor, Stephen M. Perry, is currently working on expanding the 4-hour course to an 8-hour course. This 8-hour course will include hands on, practical application of the material presented. If you are interested in learning more, please give us a call to discuss when our next course will be offered and how we can help you learn about rigging safety.

### *2007 CCAA National Meeting & CCS Programs*

The Crane Certification Association of America will be hosting its semiannual meeting in Lake Buena Vista, FL this year. The CCAA meeting provides an opportunity for its members to interact with each other and allows them the opportunity to meet continuing education requirements for CCS designation. The CCAA also updates its members by highlighting some of the newest information in the crane industry.

Roaring Brook Consultants will be sending our key crane inspection personnel to participate. We strive to maintain our high standards of crane inspections so that when you call, you know you will be receiving the benefit of the updated knowledge we have gained.

---

*ENGINEERING A BETTER FUTURE*

[www.roaringbrook.com](http://www.roaringbrook.com)



# Roaring Brook News

ENGINEERING A BETTER FUTURE

## ❖ *Surveying*

### Where is My Corner?

This is a very good question. The answer? Wherever the original surveyor placed it. The original surveyor may have marked the corner of the parcel 200 years ago, or only 5 years ago. The equipment and techniques used have changed dramatically over the last two centuries. Arguably, the most dramatic changes have occurred in the last 35 years. When our surveyor, Bill Gallot, started surveying in 1973, he used a transit, a 100 foot steel tape, and a plumb bob. Now we use a total station that measures angles and distances electronically to three decimal places. We don't even need to write the measurements down, as they are transferred directly to the data collector.

It is always wise to have a lot surveyed before you purchase it rather than to rely solely on the deed description. The deed description may have measurements to three decimal places or only to the nearest foot and degree. It may be very vague, listing abutters but not listing any measurements. A description that reads "by the land of John and Jane Doe" is specifying the land of John and Jane Doe as a monument. Other monuments, such as an iron pipe, a concrete bound, a brook or a tree, may be listed in the description. Monuments specified in the deed will take precedence over acreage or bearings and distances in determining boundaries. Thus the "6 acres more or less" in the deed may be found to be only 3.75 acres when the land is surveyed. The initial investment in the survey may save you from buying a parcel that you cannot use.

**Give us a call to get a proposal  
to have your lot surveyed.**

International Services from  
[www.italamericon.com](http://www.italamericon.com)

Our professional team of engineers and project managers can help you:

- Find a site on which to build.
- Design your facility and manage construction and development.
- Make due diligence inspections of existing real estate.
- Locate an existing factory or property to meet your needs.
- Connect you to other professionals who provide accounting, auditing and legal services.

*Let us help you make your dream a reality.*

*Visit us at one of our websites for more information on any of our services.*

- [www.roaringbrook.com](http://www.roaringbrook.com)
- [www.roaringbrookcrane.com](http://www.roaringbrookcrane.com)
- [www.italamericon.com](http://www.italamericon.com)
- [www.terrasolutions.net](http://www.terrasolutions.net)

**If you would like to be removed from  
our mailing list, please let us know.  
Email [sandra@rbc.mv.com](mailto:sandra@rbc.mv.com)**

ENGINEERING A BETTER FUTURE

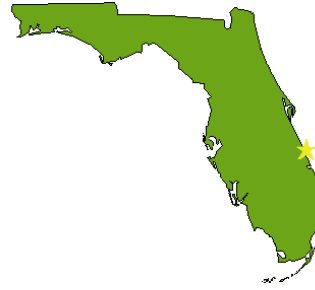
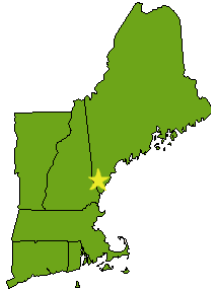
[www.roaringbrook.com](http://www.roaringbrook.com)



**Roaring Brook Consultants, Inc.**  
*ENGINEERING A BETTER FUTURE*

15 Sewall Road, South Berwick, ME 03908

PRESORT STD  
U.S. POSTAGE PAID  
SOUTH BERWICK, ME  
PERMIT NO. 05



## **We Welcome Your Comments**

If you have thoughts, opinions or suggestions that you would like to share with us, please contact us using any of the methods or addresses listed below. We want to serve our customers better and look forward to hearing from you.

**Roaring Brook Consultants, Inc.**  
15 Sewall Road, South Berwick, ME 03908  
325 Clematis Street, Suite 175, West Palm Beach, FL 33401

TEL 207-384-2643      TOLL FREE 877-RBC-2643      FAX 207-384-5383  
<http://www.roaringbrook.com>      e-mail [paul@rbc.mv.com](mailto:paul@rbc.mv.com)

---

*ENGINEERING A BETTER FUTURE*

[www.roaringbrook.com](http://www.roaringbrook.com)